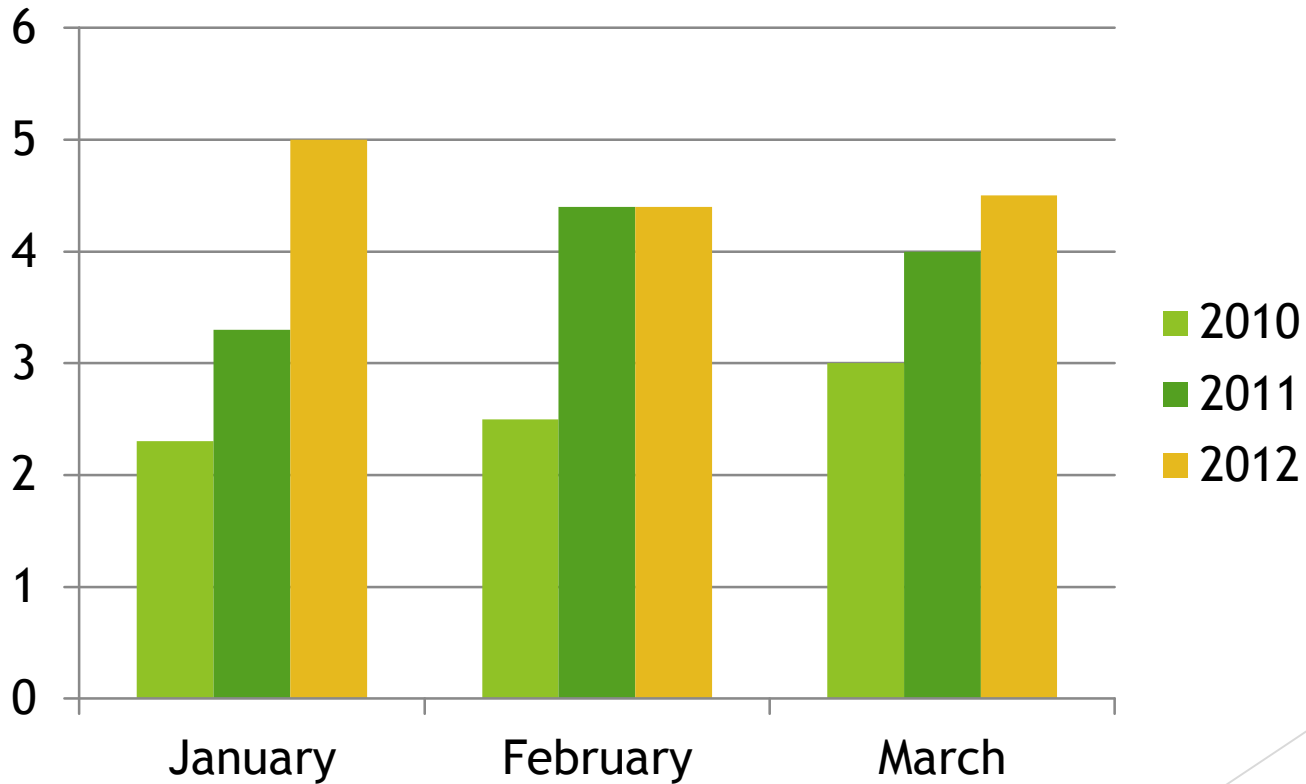


Quarter 1 Sales

- ▶ Sales in the first quarter were up this year.
- ▶ This was our best quarter in three years.
- ▶ We exceeded the goals set for this quarter.

Quarter 1 Sales



Quarter 2 Sales

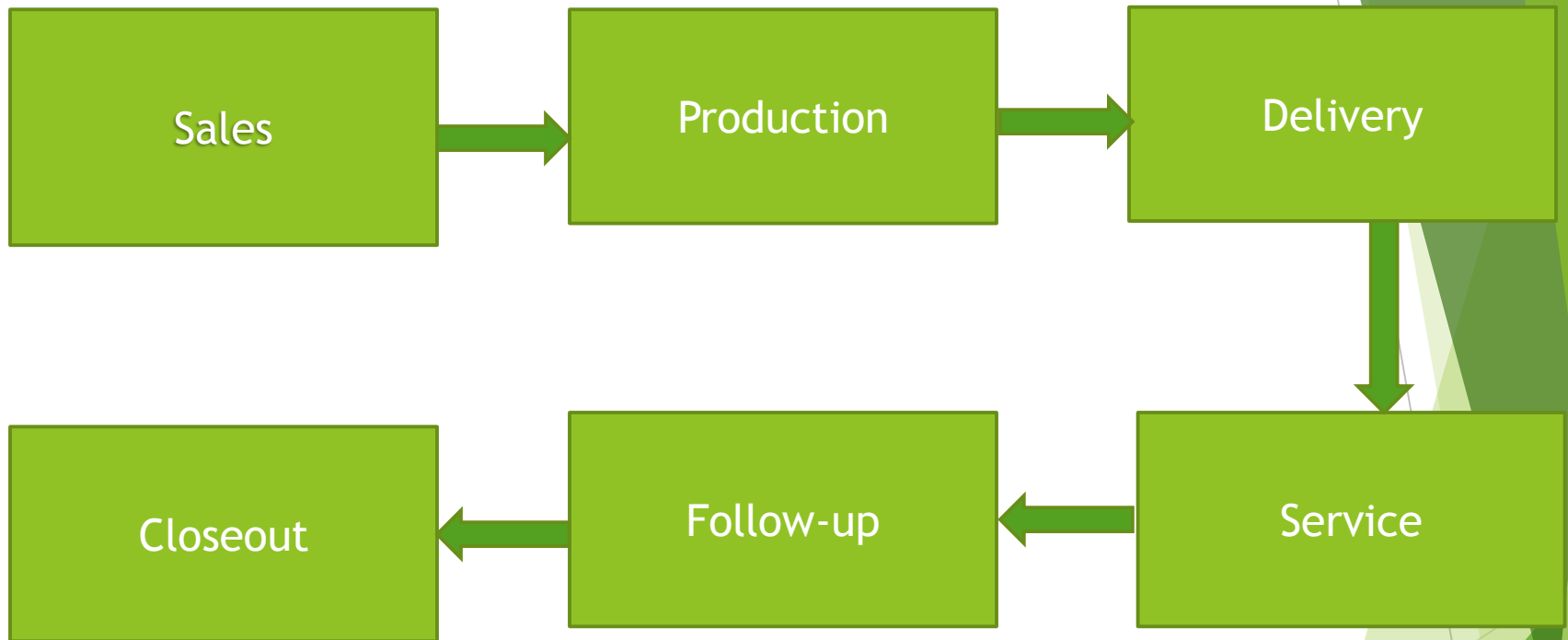
- ▶ The goals for quarter 2 are aggressive.
- ▶ We hope to exceed 2011's second-quarter sales by 10%.
- ▶ Goals for the second quarter of 2012 include increasing sales by 10% above our original goal.
- ▶ Each salesperson needs to bring in one new account this quarter.

Quarter 2 - More

- ▶ There will be opportunities for training in quarter 2.



Production Flowchart



Order



Production



Quality
Control